

December 6, 2017

- AMEND BOARD REPORT 17-0322-PR2
- AMEND BOARD REPORT 16-0824-PR4
- AMEND BOARD REPORT 16-0622-PR1
- AMEND BOARD REPORT 16-0427-PR2
- AMEND BOARD REPORT 15-0624-PR17

AUTHORIZE THE PRE-QUALIFICATION STATUS OF AND NEW AGREEMENTS WITH VARIOUS VENDORS TO PROVIDE EDUCATIONAL PRODUCTS.

THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

Authorizing the pre-qualification status of and entering into new agreements with various vendors to provide

educational technology products and programs at an estimated annual cost of four in the Commission

This December 2017 amendment is to i) add three (3) new vendors (Centerpoint Education Solutions (#104), Neared, Inc. (#105) and Travell Communications, Inc. (#106)) to the list of pre-qualified vendors

for Educational Products as a result of the Supplemental RFQ issued and ii) delete two (2) vendors (Innovation Station, Inc. (#04) and Tenaska Education, LLC (#04)) for failure to enter into written

agreements. Written master agreements with the three (3) new vendors are currently being negotiated. The

The following ARE NOT included in the scope of this RFQ:

- Technology Assets as described in the RFQ
- Information Systems for management as described in the RFQ

-Curricular products such as digital textbooks

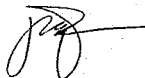
The Board issued a DRI for MTCO services to the pre-qualified pool. The MTCO vendors will provide

Initiatives ("PNI"), requests for additional information will be provided to pre-qualified vendors who have Products and Programs that meet the general requirements of the PNI. If vendors wish to have one or more of their approved Products and Programs considered for inclusion in the initiative, vendors may submit

Ethics - The Board's Ethics Code adopted May 25, 2011 (11-0525-PO2), as amended from time to time, shall be incorporated into and made a part of the agreement.

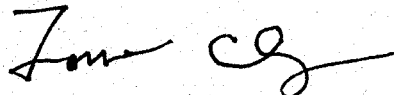
Contingent Liability - The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:



JONATHAN MAPLES
Chief Procurement Officer

Approved:



FORREST CLAYPOOL
Chief Executive Officer

Approved as to Legal Form *MM*

RONALD L. MARMER
General Counsel

1)

Vendor # 04005

5)

Vendor # 14000

3-C INSTITUTE FOR SOCIAL DEVELOPMENT
4364 S. ALSTON AVE STE 300
DURHAM, NC 27713-2220
Melissa DeRosier
919 677-0102

Ownership: Melissa Derosier-100%

AMPLIFY EDUCATION, INC F/K/A WIRELESS GENERATION, INC.
PO BOX 9178
Uniondale, NY 11555-9178
Larry Berger
212 213-8177

Ownership: News Corporation-100%

2)

Vendor # 12499
ACHIEVE 3000
1985 CEDAR BRIDGE AVE., STE 3
LAKEWOOD, NJ 08701

Ownership: Achieve3000 Holdings, Inc.

6)

Vendor # 98804
APEX LEARNING, INC.
1215 FOURTH AVENUE, STE 1500
SEATTLE, WA 98161
Lars Goerde

Ownership: Mk Capital Sbic, Lp, Warburg
Direc Equity Partners, Lp, Other

700-227-5505

2

06 381-5600

9)

Vendor # 94668
BRIGHTBYTES, INC
490 2nd Street, Suite 302
SAN FRANCISCO, CA 94107
Silver McDonald
646 334-9518

Ownership: Rob Mancabelli, Hisham Anwar,

13)

Vendor # 41798
COMPUTER SERVICES & CONSULTING,
INC.
16W241 S FRONTAGE ROAD
BURR RIDGE, IL 60527
Babylon Williams
855 462-2267

10)

Vendor # 63673
CDW GOVERNMENT, LLC

14)

Vendor # 96413
COUGHLAN COMPANIES, INC DBA
CARSTONE

VERNON HILLS, IL 60061
Brandi Steckel
877 489-8641

1710 ROE CREST DRIVE
NORTH MANKATO, MN 56003
Mackenzie Jones
800 747-4992

17)

Vendor # 16345

~~Senior Contact Media dba Speakbox~~

21)

Vendor # 99646

EDMODO INC

24)

Vendor # 16341
EDUSIGHT INC

27)

Vendor # 16329
Edment Games

10 DUNDAS STREET EAST SUITE 600
TORONTO, ONTARIO M5B 2G9

2010 EASTWOOD DR., STE. 104
MADISON, WI 53704

416 268-9951

608 251-0477

Ownership: Garros Li-23.33%, Vikram
Somasundaram-23.33%, Qiming
Weng-23.33%, Debashis Chakraborty -
23.33%, Other-6.67%

Ownership: Don Norton-30%, Alex Stone-30%,
Dan White-30%, Lee Wilson-10%

25)

Vendor # 16327

28)

Vendor # 16330
Focus Care, Inc. DBA FEV Tutor, Inc.

31)

Vendor # 34131
NO TEARS LEARNING, INC. dba
HANDWRITING WITHOUT TEARS
8001 MACARTHUR BLVD.
CABIN JOHN, MD 20818
Eric Olsen
301 983-8409

Ownership: C. Eric Olsen Gst Trust 15.00%

34)

Vendor # 81484
IMAGINATION STATION, INC.
8150 NORTH CENTRAL EXPRESS, SUITE
2000
DALLAS, TX 75206
Diane Borgwardt
866 883-7323

Ownership: Richard Collins 100%

John C. Olsen Gst Trust-13.82%, Julie C.
Olsen Gst Trust-14.9%, John C. Olsen
Trust-2.87%, Julie C. Olsen Trust-1.8%,
C. Eric Olsen-32.63%, Kirstin E Parsons-

35)

Vendor # 97955
IMAGINE LEARNING, INC

32)

Vendor # 13240

PROVO, UT 84604

Imagines

38)

Vendor # 98586

K12 LEARNING SCHOOLS INC

41)

Vendor # 99625

LEARNZILLION INC

2300 CORPORATE PARK DRIVE
HERNDON, VA 20171

Craig Levin

5038 MACARTHUR BLVD. NW
WASHINGTON, DC 20016

Eric Westendorf

703 483-700

Ownership: K12 Management Inc-100%
Interest Sole Member, K12 Inc-100% Interest
Parent Company

202 596-4631

Ownership: Eric Westendorf-16.78%, Alix
Guerrier-13.73%, Oatv li, L.P.-16.8%,
Dcm-22.38%, Other-30.31%

39)

Vendor # 22594

KONICA MINOLTA BUSINESS
SOLUTIONS, INC.

500 WEST MADISON, STE 500

42)

Vendor # 27064

LEXIA LEARNING SYSTEMS, INC.
300 BAKER AVE., STE 320

CHICAGO, IL 60661

Ed Joras

312 706 6100

Christopher Cook

978 405-6200

45) Deleted

49)

Vendor # 16366
N2N HOLDING

500 DAVIS ST.
CHICAGO, IL 60201
Nichole Hembree
847 425-4267

46) Deleted

Ownership: Shobha Shah-90%, Asha
Shagle-10%

50)

Vendor # 99564
NEWSELA INC
475 10th Ave 4th Floor

Vendor # 67737
MIND RESEARCH INSTITUTE

Daniel Winston
855 711-0118

111 ACADEMY STE 100
IRVINE, CA 92671

Ownership: Owl Ventures, L.P.-18.02%,
Matthew Green 24.18%, ON 58.50%

53)

Vendor # 35872
PEARSON EDUCATION, INC
PO BOX 2500
Lebanon, IN 46052

57)

Vendor # 16333
R3 Collaboratives Inc.
940 HOWARD STREET
SAN FRANCISCO, CA 94103

1-800 876-5507

855 338-4362

60)

64)

ROSEN PUBLISHING GROUP, INC.
29 E 21ST STREET
NEW YORK, NY 10010
Miriam Gilbert
800 237-9932

SUNBURST DIGITAL, INC
3150 W. HIGGINS RD, STE 140
HOFFMAN ESATES, IL 60169
Dan Sladek
800 321-7511

Ownership: Roger Rosen-100%

Ownership: Suneige Ventures Lcc-49%,
Paul Clinicales-32%, Ignite Learning Inc-12%,
Other-1%

61)

Vendor # 96635
ROSETTA STONE LTD.
DEPT CH 17714
PALATINE, IL 60055-7714
Steve Quan
800 788-0822

65)

Vendor # 42634
SUNTEX INTERNATIONAL INC.
3311 FOX HILL RD.
EASTON, PA 18042
Cynthia Anderson
610 253-5255

62)

Vendor # 99657
SCHOOLOGY, INC
2 PENN PLAZA 10TH FLOOR
NEW YORK, NY 10121

Ownership: Robert Sun, Other

66)

Vendor # 16337
Seymour Science, LLC dba Stawalk Kids Media
15 CLITTER MILL ROAD

Smarty Ants, Inc.
4040 CIVIC CENTER DRIVE, SUITE 225
SAN RAFAEL, CA 94903

TURNING TECHNOLOGIES, LLC
241 FEDERAL PLAZA WEST
YOUNGSTOWN, OH 44503

415 524-8480

330 746-3015

Ownership: Tim Bender-23.92%, Michael

Ownership: Turning Tech Holdings, Llc-100%

Wood-40.27%, Other-16.67%

72)

68)

Vendor # 47707
TEXTHELP INC
600 UNICORN PARK DRIVE
WOBURN, MA 01801
Karlene Feeney
630 450-1399

Vendor # 50382
WILLIAM H. SADLIER, INC
9 PINE STREET
NEW YORK, NY 10005-1002
Kevin O'Donnell
212 227-2120

Ownership: Frank Dinger-12.6%, William
Dinger-16.7%, Lauren Mccauley-10.2%,

75)

Vendor # 94595
3P LEARNING, INC
37 WEST 26TH., STE 201
NEW YORK, NY 10010
Peter Walters
866 387-9139

Ownership: 3p Learning Limited 100%

76)

Vendor # 17294
ANDOVER EDUCATION
877 POST RD EAST
WESTPORT, CT 06880
Nathan Allen
203 226-6211

Ownership: Nathan Allen-28%; Greg Merle
15%
15%

79)

Vendor # 17300
GRADEABLE, INC
212 ELM ST, 3RD FLR
SOMERVILLE, MA 02144
Parul Singh
781 234-8352

Ownership: Parul Singh -52.83%, Employee
Stock Option Pool - 16.81%, Dante Cassenego -
14.26%, Learn Launch - 5.05%

80)

Vendor # 12588
MENTORING MINDS LP (F/K/A TEACHER
RESOURCES, LP
P O BOX 8843
TYLER, TX 75711
Jessica Goodman
800 450-8257

82)

Vendor # 17295
SCHOOL LOOP, INC
41 GRANT AVE, 4TH FLR
SAN FRANCISCO, CA 94108

85)

Vendor # 68868
THINK THROUGH LEARNING, INC
(Now Known As Imagine Learning, Inc.)
(See #35)

Mark Gross
650 224-6750

Ownership: Dara Linson-13.88%; Mark
Gross 31.42%; All Other Stakeholders Less
Than 10%

Provo, UT 84604

Chris Swango

412 802-2064

Ownership: Saturn Partners Lp Iii - 13.03%;
Sjf Ventures Iii, L.P. - 11.01%; All Other
Stakeholders Less Than 10%

83)

Vendor # 24502

SOCIAL STUDIES SCHOOL SERVICE
DBA CLASSROOM HEALTH RESOURCES; 86)
CLASSROOM SCIENCE RESOURCES'
GOOD YEAR BOOKS; INTERACT;
UNIVERSITY COUNSELOR

Vendor # 33867
VOYAGER SOPRIS LEARNING, INC

88)

Vendor # 15760

92)

Vendor # 80011

CIQ Labs DBA Classroom IQ

220 W. Merchandise Mart Plaza Chicago, IL 60610

MEDIA-X SYSTEMS, INC

4005 WOODWARD DRIVE

Chicago, IL 60654

Steve Dillinger

312 804-4799

Ownership: Stephen Dillinger- 66%,
Dave Beazley-12%, Imaginek12-6%,
Roy Steele-3.49%

OTTAWA, ONTARIO K2C0P9

Marz Monetti

888 722-9990 X:125

Ownership: Steve Moretti-70%, Yvonne Day-
10%, Guy St. Prierre -10%

89)

Vendor # 17142

PARENTSQUARE INC

924 ANACAPA ST. STE 3R

SANTA BARBARA, CA 93101

Anupama Vaid

93)

Vendor # 61582

DimensionU, Inc

5-14 51ST AVENUE, 3RD FLR.

LONG ISLAND CITY, NY 11101

Steven Hoy

047 842 6040

805 637-8381

Ownership: Anupama Vaid - 42.95%; Sohit
Wadhwa - 19.20%; Linn Sillers - 14.40%

Ownership: Nt Etuk 30.12%; Steven
Hoy-30.09%; Ascend Ventures li-10.04%;
Ascend Ventures Nvii-10.04%; All Other

95)

Vendor # 18227
CONNECTIONS EDUCATION INC DBA
CONNECTIONS EDUCATION LLC

98)

Vendor # 18229
THE CENTER FOR INTERNATIONAL
EDUCATION INC DBA PARTICIPATE

1001 FLEET STREET
BALTIMORE, MD 21202
Pat Laystrom
847 721-8312

Ownership: Pearson Education -100%

201 SAGE ROAD, STE 200
CHAPEL HILL, NC 27515
Julie Keane
919 265-5173

Ownership: Alan Young - 38% David B. Young

102)

Vendor # 10126
EDMENTUM, INC DBA EDMENTUM
HOLDINGS, INC
5600 W 82ND STREET STE 300-8200

106)

Vendor # 22041
TROXELL COMMUNICATIONS, INC.
4675 E. Cotton Center Blvd, Suite 155
PHOENIX, AZ 85040

Tom Bukowski
800 447-5286

Ownership: Txl Holding Corporation

Ownership: Edmentum Holdings-100%

103)

Vendor # 12190
TURNITIN LLC
2101 WEBSTER ST., STE 1800
OAKLAND, CA 94612
Rob Hosinski
510 764-7600

Ownership: Insight Venture Partners 100%