

March 23, 2005

**APPROVE ENTERING INTO AGREEMENTS WITH VARIOUS VENDORS  
FOR THE PURCHASE OF JANITORIAL PRODUCTS**

**THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:**

Approve entering into agreements with the vendors identified below for the purchase of janitorial products for all departments and schools at a cost not to exceed \$10,000,000.00 in the aggregate for a 2-year period. Vendors were selected on a competitive basis in accordance with Board Rule 5-4.1 pursuant to a duly advertised Bid Solicitation (Specification No. 04-250168). These agreements are subject to the Board's Strategic Sourcing Policy. A written agreement for each vendor is available for signature. No goods may be ordered or received and no payment shall be made to any vendor prior to the execution of such vendor's written agreement. The authority granted herein shall automatically rescind as to each vendor in the event a written agreement for such vendor is not executed within 90 days of the date of this Board Report. Information pertinent to these agreements is stated below.

**VENDOR:**

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| <p>1. Advantage Supply, Inc.<br/>22102 IL Rt. 173<br/>Antioch, IL 60002<br/>847-838-5246<br/>Contact Person: Maggie Arnold<br/>Vendor #: 35006<br/>Award Categories B: Cleaners<br/>and Disinfectants (Concentrate);<br/>and I: Catalog<br/>Percentage Discount</p> <p>2. B &amp; L Distributor<br/>P. O. Box 295<br/>Argo, IL 60501<br/>708-361-2300<br/>Contact Person: Donna Alm<br/>Vendor #: 29609<br/>Award Categories C: Plastic<br/>Liners; D: Hand Care/Soap Refills;<br/>and I: Catalog Percentage<br/>Discount</p> <p>3. Chemcraft Industries<br/>2345 W. Roscoe<br/>Chicago, IL 60618<br/>773-929-6800<br/>Contact Person: Ron Munvez<br/>Vendor #: 27135<br/>Award Categories A: Floor</p> | <p>4. KMI Supplies<br/>160 Stanley Street<br/>Elk Grove Village, IL 60007<br/>847-228-8300<br/>Contact Person: Bud Peth<br/>Vendor #: 10702<br/>Award Categories: A: Floor<br/>Cleaning Chemicals/ Carpet<br/>Care; B: Cleaners and<br/>Disinfectants; H: Green Seal<br/>Certified Products; and I:<br/>Catalog Percentage Discount</p> <p>5. Kranz<br/>2200 Dekoven<br/>Racine, Wisconsin 53403<br/>630-782-8952<br/>Contact Person: George Gaspar<br/>Vendor #: 37382<br/>Award Categories B: Cleaners<br/>and Disinfectants; E: Mops/Dust<br/>Mops/Brooms/Handles; F:<br/>Bathroom Tissue; G: Towels; B:<br/>Cleaners and Disinfectants<br/>(Concentrate); and I: Catalog<br/>Percentage Discount</p> <p>6. PCS Industries<br/>4707 W. 120th Street</p> |
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7. The Standard Company  
3124 S. Shields Avenue  
Chicago, IL 60616  
312-225-2777

9. Valdes Enterprises, Inc.  
2323 Ravine Way  
Glenview, IL 60025  
847-222-2258

Contact Person: Don Ladd  
Vendor #: 44643  
Award Categories: A: Floor  
Cleaning Chemicals/Carpet Care;  
and I: Catalog Percentage

Contact Person: Shan Afridi  
Vendor #: 15028  
Award Categories: D: Hand  
Care/Soap Refills; B: Cleaners  
and Disinfectants (Concentrate)

Discount

8. United Supply Services, Inc.  
1550 S. Indiana Avenue  
Chicago, IL 60605  
312-222-8558

and I: Catalog Percentage  
Discount

10. Zep Manufacturing  
139 Exchange Blvd.  
Glen Dale Heights, IL 60130

Contact Person: Vince Fagan  
Vendor #35567  
Award Categories: D: Hand  
Care/Soap Refills; and I:  
Catalog Percentage Discount

800-313-8439  
Contact Person: Brian Shelby  
Vendor #: 27057  
Award Categories: A: Floor  
Cleaning Chemicals/ Carpet  
Care (Concentrate); and I:  
Catalog Percentage Discount

**USER:** All departments and schools  
c/o Department of Procurement and Contracts

**AFFIRMATIVE ACTION:** Pursuant to Section 6.2 of the Revised Remedial Plan for Minority and Women

for M/WBE participation will be utilized. Thus, contracts for subsequent vendors from the pool created by this contract will be subject to compliance reviews on a contract-by-contract basis. Aggregated