

**APPROVE ENTERING INTO AN AGREEMENT WITH COLLEGE SUMMIT, INC.,
FOR CONSULTING SERVICES**

THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

Approve entering into an agreement with College Summit, Inc. to provide consulting services to the

Office of High School Development at a cost not to exceed \$150,000. Consultant was selected on a non-

school. In addition, with the help of the Office of High School Development and according to contract terms, Consultant will provide the college enrollment data for all student participants.

OUTCOMES: For Tier I schools, Consultant's services will result in at least 75% of participating

high school graduates), and 75% staying in college (likely many times higher than the current persistence rate). For Tier II schools, Consultant's services will result in a boost to college enrollment of 10% (from agreed baseline rates per school) by 2005.

COMPENSATION: Consultant shall be paid in three payments upon invoicing at a rate of \$53,370 for the

17 schools who receive the base program and the trial expanded program and at a rate of \$100,000 for the 2 schools receiving the Tier II comprehensive program, with total compensation not to exceed \$153,370. \$53,370 is payable June 30, 2003, \$75,000 is payable August 30, 2003 and \$25,000 is payable June 1, 2004.

AUTHORIZATION: Authorize the General Counsel to include other relevant terms and conditions in the written agreement. Authorize the President and Secretary to execute the agreement. Authorize Chief

Ethics – The Board’s Ethics Code adopted September 27, 1995 (95-0927-RU3), as amended from time to time, shall be incorporated into and made a part of the agreement.

~~Contingent Liability. The agreement shall contain the clause that any expenditure beyond the current~~

fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:

Sean P. Murphy
Sean Murphy
Chief Purchasing Officer

Approved:

Arne Duncan
Arne Duncan (by PA) *PA*
Chief Executive Officer

Within Appropriation: *dy*

Peggy A. Davis
Peggy A. Davis
Chief of Staff

Approved as to legal form: *st*

Ruth Moscovitch
Ruth Moscovitch
General Counsel